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# Request for Expressions of Interest

# Consulting Services – Firms Selection

**Implementing Agency: Ministry of Transport and Communications**

**Country: Republic of North Macedonia**

**Project: Western Balkans Trade and Transport Facilitation Project - P162043**

**Loan No.: 8029-MK**

**Assignment Title: Review of the physical conditions of the Border Crossing Points (BCPs) Deve Bair and Kjafasan, and preparation of technical documentation – designs for reconstruction and/or upgrade**

**of the facilities and infrastructure**

**Reference No.: WBTTFP-8929-MK-CS-CQS-REoI-121A**

**Issued on: 25 June, 2021**

Republic of North Macedonia has received financing from the International Bank for Reconstruction and Development – World Bank in the form of a loan towards the costs of the Western Balkans Trade and Transport Facilitation Project and intends to apply part of the proceeds for consulting services.

The consulting services (“the Services”) include preparation of technical documentation for improvement of the Border Crossing Points (BCPs) Deve Bair and Kjafasan conditions. The objectives of this assignment are:

Technical assistance for improving the accessibility and facilitating the international and transit movements of people and goods between the Western Balkans countries and EU. Improved accessibility between North Macedonia, Albania and Bulgaria will have a positive impact on logistics costs, attracting more international road passengers and increasing economic opportunities for long distance truck drivers and local passengers.

The specific objectives of the assignment are divided into four (4) components:

Component 1 - Review of the existing physical conditions of the border crossing facilities and infrastructure at the BCP Deve Bair and BCP Kjafasan.

The objectives of Component 1 are:

• Review of the existing physical conditions and prepared Needs Analysis Report for civil works for improvement of the facilities and infrastructure at the BCP Deve Bair.

• Review of the existing physical conditions and prepared Needs Analysis Report for civil works for improvement of the facilities and infrastructure at the BCP Kjafasan.

Component 2 – Preparation of detailed designs for civil works for reconstruction/rehabilitation/upgrade of the border crossing facilities and infrastructure at the BCP Deve Bair and BCP Kjafasan (preparation of urban planning documentation, detailed designs, Technical Specifications and B&Qs).

The objectives of Component 2 are:

• Prepared Urban Planning Documentation, Detailed Design, Technical Specifications and B&Qs for civil works for reconstruction/rehabilitation/upgrade of the border crossing facilities and infrastructure at the BCP Deve Bair.

• Prepared Urban Planning Documentation, Detailed Design, Technical Specifications and B&Qs for civil works for reconstruction/rehabilitation/upgrade of the border crossing facilities and infrastructure at the at BCP Kjafasan.

Component 3 - Provision of technical assistance support during the tendering phase for civil works contracts for BCP Beve Bair and BCP Kjafasan limited to Q/A related to the respective detailed designs.

Component 4 – Provision of extended design services during the respective civil works at the BCP Deve Bair and BCP Kjafasan.

The main objectives of Component 4 are:

• Provided extended design services (preparation of drawings) if required, during the respective civil works at BCP Deve Bair;

• Provided extended design services (preparation of drawings) if required, during the respective civil works at BCP Kjafasan;

The intended commencement of the Services is September 2021 and the period of implementation shall be 30 months.

The detailed Terms of Reference (TOR) for the assignment can be found at the following websites: <https://www.e-nabavki.gov.mk> and <http://mtc.gov.mk/javniOglasi>.

The Ministry of Transport and Communications now invites eligible consulting firms (“Consultants”) to indicate their interest in providing the Services. Interested Consultants (a firm or a group of firms) should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services.

The shortlisting criteria are:

1. Proven general experience and verifiable track-record working on providing Consultancy – Designer within the past 10 (ten) years
2. Proven specific experience in at least three (3) similar\* project references successfully completed within the last ten (10) years
3. Experience in Urban Planning for preparation of urban planning documentation for road infrastructure projects

The credibility of mentioned **general** experience shall be presented in a list of project references for provided Consultancy - Designer within the past 10 (ten) years and accompanied by certificates of orderly fulfillment of the contracts verified by other party from such contracts.

The credibility of mentioned **specific** experience shall be presented in a list of at least three (3) similar nature and scope project references successfully completed within last ten (10) years with description of services provided (including information on contract value, contracting entity/client, project location/country, duration, assignment budget, percentage carried out by consultant in case of association of firms or subcontracting and main activities) and accompanied by certificates of orderly fulfilment of the contracts verified by other party from such contracts.

\*Similar project references include design and/or construction and/or reconstruction and/or upgrade and/or rehabilitation of border crossing facilities and infrastructure.

The Consultant Company should possess the following:

* License for preparing Design documentation for 1st category (**License A**) issued according to the national legislation of the Republic of North Macedonia. Foreign Consultant companies can get more information about confirmation of their Licenses on the following link: **http://mtc.gov.mk/.**
* License for preparing Urban Planning Documentation (**License A**) issued according to the national legislation of the Republic of North Macedonia. Foreign Consultant companies can get more information about confirmation of their Licenses on the following link: **http://mtc.gov.mk/.**
* The Consultants team must comprise experts that have appropriate experience and personal authorization issued according to the national legislation of the Republic of North Macedonia. Foreign experts can get more information about confirmation of their Authorizations on the following link: **http://komoraoai.mk/en/application-foreign-individuals.html.**
* The Consultant should be certified under the following Standards:

ISO 9001:2015 Quality Management System

ISO 14001:2015 Environmental Management System

ISO 18001:2007 Occupational Health and Safety Assessment System

Key Experts will not be evaluated at this stage.

The selected procurement method of the service will be Consultant Qualification Selection (CQS) - Open International procedure, in accordance with the World Bank’s “Procurement Regulations for IPF Borrowers” dated July 2016, revised November 2017 and August 2018 (“Procurement Regulations”).

Following the procurement procedure for CQS method, the Client will publish a Request for Expression of Interest (REoI). From the Consultant firms that will submit an Expression of Interest (EoI), the Client will select the firm with the best qualifications and relevant experience as a first ranked firm and will invite the firm to submit its combined technical and financial Proposal as a subject for contract negotiations. Qualifications of the Key staff (CVs including their qualifications) are not part of the selection process, but will be subject of contract negotiations with the first ranked firm. At that stage, the first ranked firm/JV should make sure the proposed key staff fulfils the qualification requirements set forth in the TOR for respective key staff positions. The CVs of the Key staff will be submitted only by the first ranked firm/JV during contract negotiations.

The attention of interested Consultants is drawn to Section III, paragraphs, 3.14, 3.16, and 3.17 of the World Bank’s “Procurement Regulations for IPF Borrowers” dated July 2016, revised November 2017 and August 2018 (“Procurement Regulations”), as amended, setting forth the World Bank’s policy on conflict of interest.

Consultants may associate with other firms to enhance their qualifications, but should indicate clearly whether the association is in the form of a joint venture and/or a sub-consultancy. In the case of a joint venture, all the partners in the joint venture shall be jointly and severally liable for the entire contract, if selected.

The eligible consulting firms (“Consultants”) can obtain further information from the Project Implementation Unit (PIU) of the Ministry of Transport and Communication, Attn: Ms. Vlasta Ruzinovska and/or Mr. Slavko Micevski, e-mail: [vlasta.ruzinovska.piu@mtc.gov.mk](mailto:vlasta.ruzinovska.piu@mtc.gov.mk); [slavko.micevski.piu@mtc.gov.mk](mailto:slavko.micevski.piu@mtc.gov.mk); during office hours from 09:30 to 15:30. **Due to COVID-19 VIRUS emergency, the procedure for expressing interest in providing the Services is strictly electronically as stated below.**

The Terms of References in English language may be obtained by interested eligible consulting firms (“Consultants”) from the website of the national electronic system for procurement: “ЕСЈН-Заеми/Донации/Грантови-Огласи од меѓународни институции” ([**https://www.e-nabavki.gov.mk**](https://webmail.t.mk/cp/ps/Mail/ExternalURLProxy?d=t.mk&u=tejumi&url=https://www.e-nabavki.gov.mk&urlHash=-1.1261282751824486E-304#_blank)) and from the website of the Ministry of Transport and Communications: [**http://mtc.gov.mk/javniOglasi**](http://mtc.gov.mk/javniOglasi);

The eligible consulting firms (“Consultants”) must submit their Expression of Interest **only by e-mail** to the all below listed e-mail addresses (as readable PDF file in English language), **on or before 28 July, 2021, 15:30 p.m.** Receipt of each Expression of Interest will be immediately confirmed.

## Ministry for Transport and Communications - Project Implementation Unit

## Attn: Ms. Vlasta Ruzinovska and/or Mr. Slavko Micevski – procurement officers

## Street “Crvena Skopska Opstina”, Nr. 4, 1000 Skopje, Republic of North Macedonia

Tel: + 389 (0)2 3145 531; + 389 (0)75 494977

Web site addresses: <http://mtc.gov.mk/javniOglasi>; [https://www.e-nabavki.gov.mk](https://webmail.t.mk/cp/ps/Mail/ExternalURLProxy?d=t.mk&u=tejumi&url=https://www.e-nabavki.gov.mk&urlHash=-1.1261282751824486E-304#_blank).

## E-mail addresses (obligatory):

[slavko.micevski.piu@mtc.gov.mk](mailto:slavko.micevski.piu@mtc.gov.mk); [vlasta.ruzinovska.piu@mtc.gov.mk](mailto:vlasta.ruzinovska.piu@mtc.gov.mk); [harita.pandovska@mtc.gov.mk](mailto:harita.pandovska@mtc.gov.mk); [piuwb.mtc@gmail.com](mailto:piuwb.mtc@gmail.com); [wbpiu@mtc.gov.mk](mailto:wbpiu@mtc.gov.mk)